

(a)bc

**Beachhead Communications** E-Learning, Kiosks and Web Development



# **CAPABILITY STATEMENT** for Beachhead Communications

**Beachhead Communications, a service-disabled veteran-owned business (SDVOB),** provides design and information development services with a focus on three interactive platforms: Articulate Storyline (e-learning), kiosks (interactive directory/museum touchscreen displays) and WordPress (blog/websites).

Our clients range from government agencies and corporations to non-profit and start-up efforts.

Beachhead Communications exceeds expectations using a customer-focused, results-oriented approach.

# CORE COMPTENCIES:

Our team works with your experts/SMEs to produce desired results for the following areas of service:

- \* E-Learning (Instructional Design Training/Testing)
- \* Kiosks (Learning and Directory Display Systems)
- Web Development (Internet and Intranet)

## E-Learning (Instructional Design)

- Articulate Storyline expertise (SCORM/xAPI)
- LMS/LRS compatibility (industry standard)
- Voiceover work done in-house by VO artists
- Graphics/picture content free of royalty issues

## Kiosks (Informational Display Systems)

- Standalone displays (plinths, wall-mount, etc.)
- Museum interactive displays, lobby directories, etc.
- Remotely updated via Internet if required
- Kiosks may be touchscreen displays and websites

# Web Development (Internet and Intranet)

- WordPress websites/blogs (open standards)
- No special training required to operate/update
- Site visitors submit data, subscribe and purchase
- "Lightspeed" development (unique 3-day process)

# DIFFERENTIATORS:

- + DINFOS-trained (DoD/Defense Information School)
- + Depth of experience in training, video and web
- + "All under one roof" in-house team (no outsourcing)
- + Customer-service approach to working with clients
- + Spanish-language excellence and experience

# PAST PERFORMANCE AND CURRENT CLIENTS:

- > Global Internet Forum to Counter Terrorism (2023)
- iBASEt (2022-2023)
- VMware (2020-2022)
- Los Angeles Superior Court (2019)
- Mission Linen Supply, Inc. (2017-2018)
- Entire management training catalog
- > 3ds/Dassault Systemes (2016-2017)
- > RDNiehaus, Inc. (2014-2016)
- Over 13 hours of content for US Army contract
- Dozens of training video production clients including FMC, Verizon (GTE), Toyota of America, The Broadway, United Temp, AFRTS, etc.

# **COMPANY INFORMATION:**

#### NAICS Codes:

541430, 541511, 541612, 561499, 611420, 611430	
DUNS Number:	167909634
CAGE:	7YE45
EIN:	82-2937514
Registered Name:	Beachhead Communications
DBA Registration:	2017/California
Business Type:	Proprietorship
Certification:	SDVOB (SBA)
Owner:	Joseph Dowdy
Phone:	805.694.8492
Email: joseph@be	achheadcommunications.com
Website: <u>http://be</u>	achheadcommunications.com
Portfolio:	http://josephbenton.com

# **REGISTRATIONS:**

**Federal Level:** SBA – SDVOB (federal contractor) **State Level:** California (state/agency contractor)